

migrationwiz™

New England-Based IT Firm Speeds Response Time and Boosts Profit with Case Study: Canyon Networks Cloud-Based Email Migration Solution

"The use of MigrationWiz's solutions allows us to react more quickly to customer requests, increase our revenue, and decrease customer costs!"

Sean Harrington
President
Canyon Networks



Migration Overview

Organization

Canyon Networks

Location

Bangor, Maine, USA

Industry

IT Consulting - Small Businesses & Aerospace Industry

Employees

<10

Source Messaging System

Hosted Microsoft Exchange
2007 & 2010

Destination Messaging System

Microsoft Office 365
& Exchange 2010

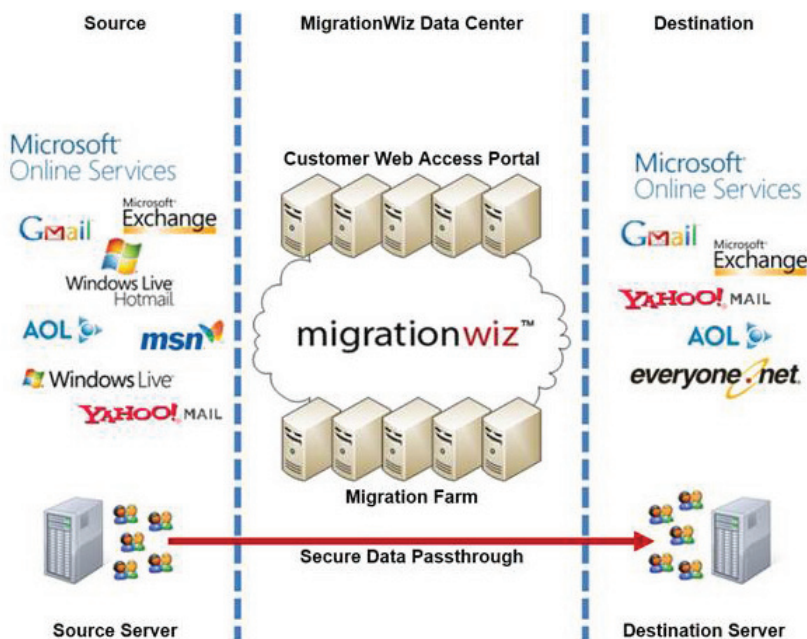
MigrationWiz is a complete cloud-based migration solution that helps companies move from existing to new messaging systems seamlessly and affordably.

Canyon Networks

In 2008, Sean Harrington founded Canyon Networks. Located in Bangor, the major commercial and cultural center for Eastern and Northern Maine, Canyon Networks focuses on providing cutting edge IT solutions at a price that Maine businesses can afford. The company provides dependable IT services to both small businesses and the aerospace industry. Canyon Networks' services include email, backup, and co-managed service desk hosting. It also includes other managed services such as remote monitoring, email protection and remote helpdesk. The company's deep expertise with several technologies has earned it partnerships with large organizations such as Microsoft, Dell and Intermedia. Both Sean Harrington and Travis Allen, the company's VP, have successfully navigated through challenging IT projects because of their familiarity with challenges businesses face to remain on the cutting edge of technology with a limited budget. It is its understanding of both business and technology needs that sets Canyon Networks apart. Leveraging its business and technical experience, Canyon Networks employees provide businesses with solutions that offer immediate benefits but also can adapt to rapidly changing technology. More information about Canyon Networks can be found at www.canyon-networks.com.

The Challenge

To perform migrations between messaging systems, Canyon Networks employees experimented with different methods such as PST import/export. However, the company quickly identified several issues with this approach. For example, it found that using PST import/export could result in unrepliable emails. As a result, users would need to manually overwrite email addresses when responding to most migrated emails. To correct the problem, Canyon Network employees also experimented with scripting, but still found the whole process cumbersome. Canyon Networks was therefore looking for a solution that would be fast, reliable and easy to use. Taking advantage of a Microsoft promotion, Canyon Network's Harrington was able to evaluate MigrationWiz's cloud-based solution to migrate some of the company's mailboxes to Microsoft Office 365.



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The MigrationWiz Solution

Using MigrationWiz to migrate his company to Microsoft Office 365, Harrington was impressed with the result. Using MigrationWiz, Harrington found that all appointments, contacts, tasks and emails could easily and efficiently be migrated to the cloud. Harrington decided to leverage MigrationWiz's migration solution to help his clients transition to new messaging systems. "MigrationWiz enabled us to perform email migrations in less than half the time of the manual processes we followed previously," said Harrington. In addition to raw performance, an easy-to-use web interface, the ability to script migrations using PowerShell and the self-service approach were key deciding factors. "Now, email migrations can also be performed by more junior technicians, allowing the more experienced and senior engineers to concentrate on the infrastructure and systems instead of end-user configuration and moving email. MigrationWiz also provided us with scripts we modified to automate Office 365 provisioning tasks. For example, the creation of a global administrative account on the destination system which expedites the entire migration process and removes the need to troubleshoot permissions on the mail system," said Harrington.

Since selecting MigrationWiz as a preferred solution for email migration, Canyon Networks has streamlined its migration process. Having one less thing to worry about has had a direct impact on the overall completion and implementation of its IT projects. "The use of MigrationWiz's solutions allows us to react more quickly to customer requests, increase our revenue, and decrease customer costs!" said Harrington.

About MigrationWiz

MigrationWiz is a complete cloud-based migration solution that helps companies move from existing to new messaging systems seamlessly and affordably. With no hardware or software to install, the patent-pending technology is a solution designed to meet the needs of individuals, IT administrators, consultants, system integrators and service providers interested in migrating mailboxes. MigrationWiz is a trusted brand in over 50 countries by global Fortune 500 organizations, governments, healthcare providers, and more. Customers can sign-up, configure and initiate migrations in a matter of minutes with no prior experience. For more information, visit www.migrationwiz.com.

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